

# SÉRIE DE WEBINAIRES | IMMOBILIER ET CHANGEMENTS CLIMATIQUES

**CHAIRE**

**Ivanhoé Cambridge  
d'immobilier**

**ESG UQÀM**

**OCVI<sup>2</sup>**

Observatoire et centre de valorisation  
des innovations en immobilier

**ESG UQÀM**

## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

Présenté par Riley McKillop, Principal Economist, Autocase.

École des sciences de la gestion, Université du Québec à Montréal (ESG UQAM)

Montréal, le 14 mars 2024

Partenaire de la Chaire



**Ivanhoé  
Cambridge**

Partenaires de l'OCVI<sup>2</sup>



**Ivanhoé  
Cambridge**



**BOMA QUÉBEC**  
*La référence en gestion immobilière*



**FONDS**

immobilier de solidarité FTQ



Aéroports  
de Montréal

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## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

### Plan de la présentation

- 11h30 : Mot d'introduction par Yvon Rudolphe, MBA fin., E.A., CMC, F. Adm.A., chercheur, Observatoire et centre de valorisation des innovations en immobilier (OCVI<sup>2</sup>) et Chaire Ivanhoé Cambridge d'immobilier, École des sciences de la gestion, ESG UQAM.
- 11h40 : Conférence : « Présentation d'Autocase », par Riley McKillop, Principal Economist, Autocase.
- 12h10 : Conférence : « Présentation de Carbonsight », par Riley McKillop, Principal Economist, Autocase.
- 12h40 : Période de questions.
- 12h55 : Mot de clôture.

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## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »



## Mot d'introduction

*Prononcé par*

**Yvon Rudolphe, MBA fin., E.A., CMC, F. Adm.A.**

*Chercheur, Observatoire et centre de valorisation des innovations en immobilier (OCVI<sup>2</sup>) et Chaire Ivanhoé Cambridge d'immobilier École des sciences de la gestion, ESG UQAM*

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## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

### Série de webinaire « Immobilier et changements climatiques »

- Cette série de webinaires vise à sensibiliser les différents acteurs de l'immobilier aux grands enjeux et défis liés aux changements climatiques et à la protection de la biodiversité.

### Objectif de cette conférence

- Présenter des solutions numériques et technologiques permettant de mesurer les impacts économiques et environnementaux des stratégies de décarbonation des immeubles et des infrastructures.

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« Mesurer la performance économique de la décarbonation  
des immeubles : présentation d'Autocase et Carbonsight »

## Deux unités de recherche institutionnelles à l'ESG UQAM

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# La Chaire Ivanhoé Cambridge d'immobilier

## Mission

Depuis plus de 25 ans, la Chaire Ivanhoé Cambridge d'immobilier de l'ESG UQAM est un lieu privilégié de rencontres où collaborent chercheur.e.s, étudiant.e.s, professeur.e.s et expert.e.s des milieux académiques et professionnels, dans le but de mettre en commun la richesse de leur expérience pour penser l'immobilier autrement et stimuler l'innovation dans l'écosystème immobilier.

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d'immobilier**

**ESG** UQAM

**Partenaire :**



**Ivanhoé  
Cambridge**

# L'Observatoire et centre de valorisation des innovations en immobilier (OCVI<sup>2</sup>)

## OCVI<sup>2</sup>

Observatoire et centre de valorisation  
des innovations en immobilier

**ESG** UQÀM

## Mission

L'Observatoire et centre de valorisation des innovations en immobilier (OCVI<sup>2</sup>) est un lieu soutenant et facilitant le transfert et la valorisation des connaissances développées en recherche académique auprès des différents acteurs de l'écosystème de l'immobilier québécois.

L'OCVI<sup>2</sup> s'est donné pour mission de rendre accessibles à ses partenaires, à la communauté universitaire et au monde des affaires des informations, des données et des outils permettant de suivre les innovations et les changements touchant le secteur de l'immobilier pour faciliter la prise de décision des différents types d'acteurs.

## Partenaires :



# SÉRIE DE WEBINAIRES | IMMOBILIER ET CHANGEMENTS CLIMATIQUES

## « Les impacts des changements réglementaires en gouvernance durable et climatique sur l'investissement en immobilier »



**Conférencier :**

**Riley McKillop**

*Principal Economist*

*Autocase*

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# SÉRIE DE WEBINAIRES | IMMOBILIER ET CHANGEMENTS CLIMATIQUES

## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

### **Biographie de Riley McKillop**

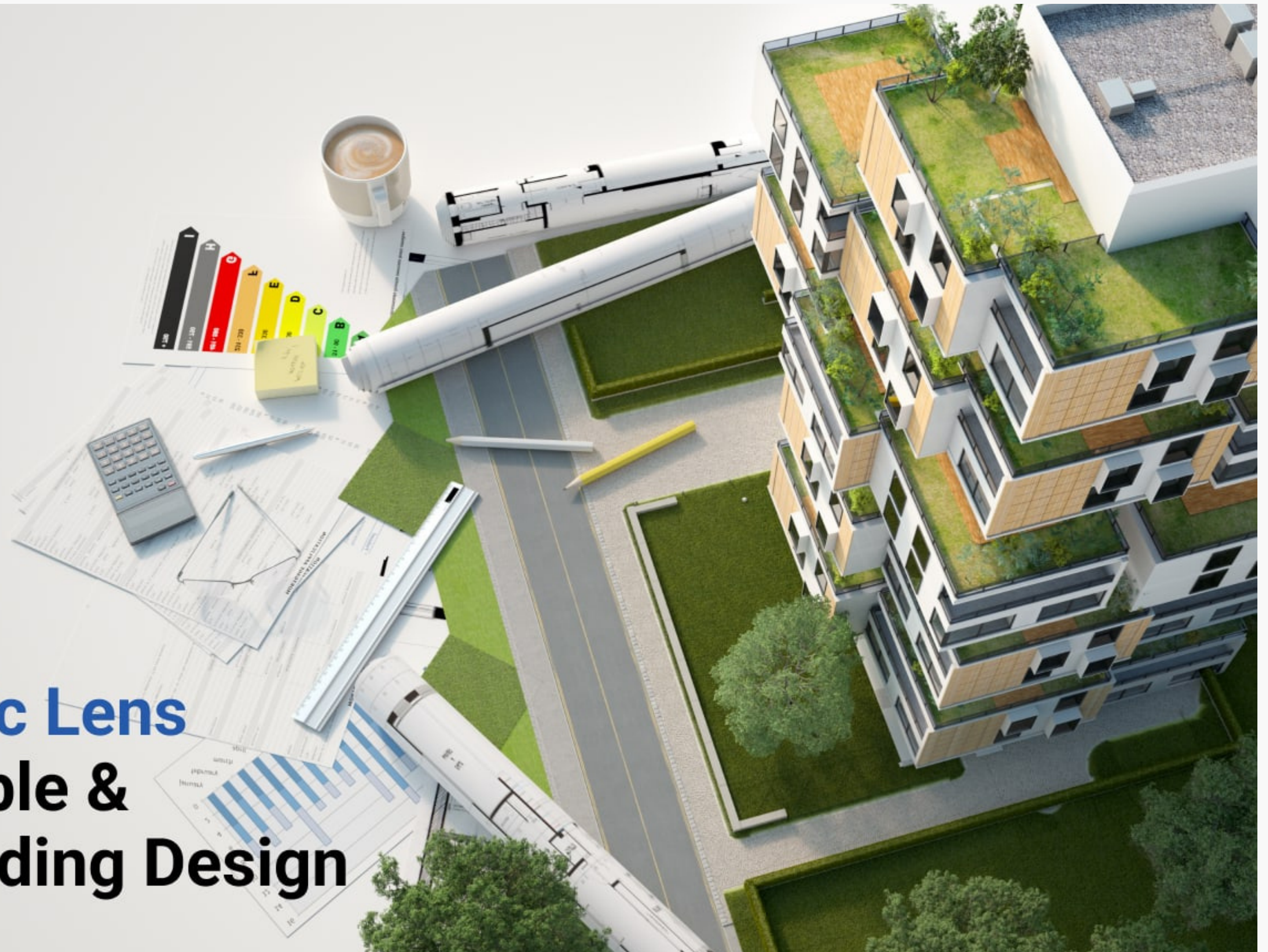
*Riley est économiste principal chez Autocase. Il accompagne la recherche et la modélisation économique utilisées dans les projets de logiciels et de conseil. Son expérience comprend la réalisation d'analyses coûts-avantages et de Triple Bottom Line sur les plans d'action climatique au niveau municipal et étatique, la politique des bâtiments neutres en carbone, les plans directeurs de développement des campus et les projets d'infrastructures vertes pour les eaux pluviales.*

*Riley est passionné par l'économie financière et l'analyse des investissements liés aux infrastructures durables. Il est titulaire d'une maîtrise en économie d'entreprise de l'Université Wilfrid Laurier et d'un baccalauréat double majeure en économie et gestion financière également de l'Université Wilfrid Laurier. Riley est actuellement à la recherche de son titre d'analyste financier agréé (CFA) et est un candidat de niveau II.*



Autocase

# The Economic Lens For Sustainable & Resilient Building Design



Autocase

**Our clients rely on us to bring them objective social & environmental data and metrics that they can rely on for decision making**

QUINN  
EVANS



HNTB

DFW

ARUP



Gensler

Brookfield

Kirksey  
ARCHITECTURE

BUROHAPPOLD  
ENGINEERING



KPMB



Page/

PERKINS—  
EASTMAN



HKS



Jacobs

Autocase

# We have software and services



Autocase

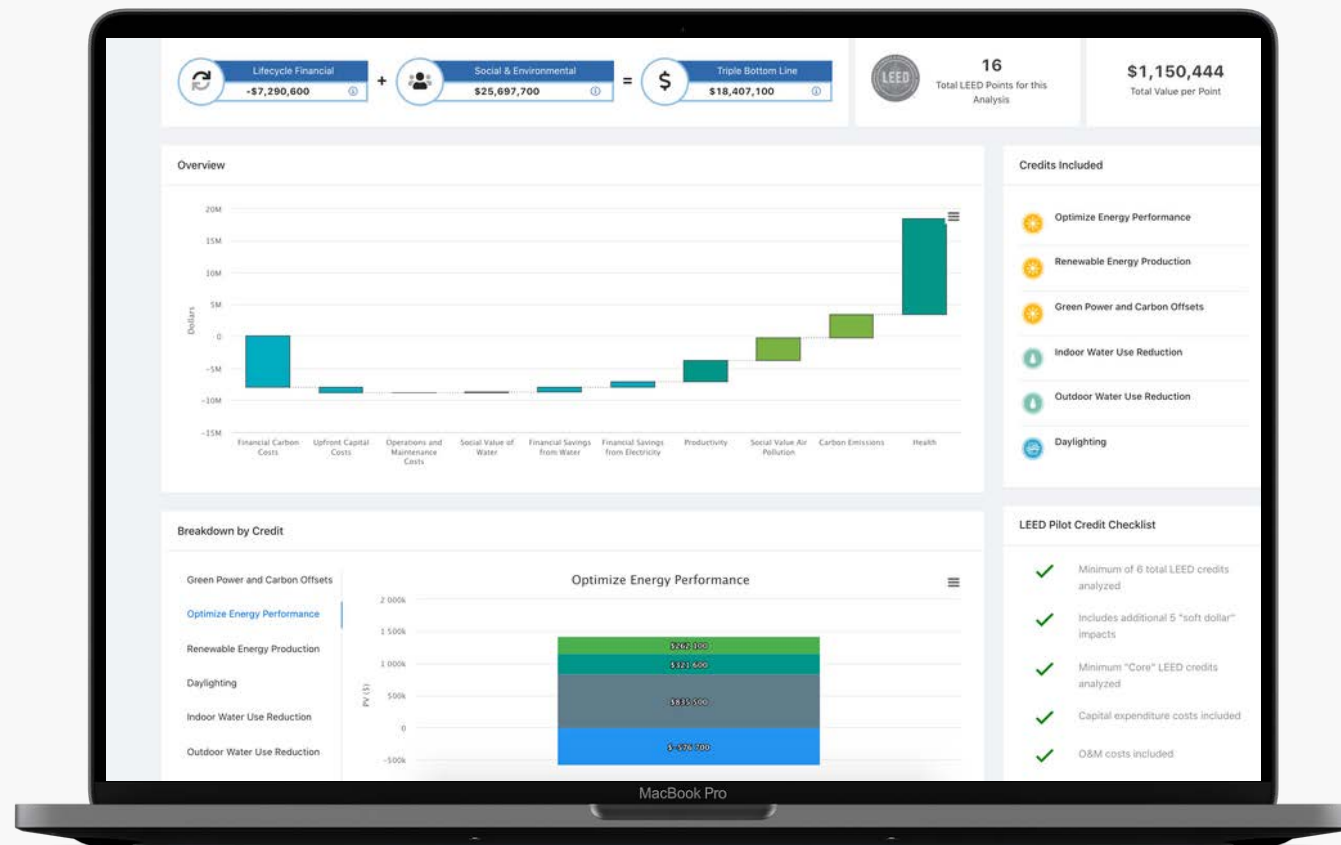


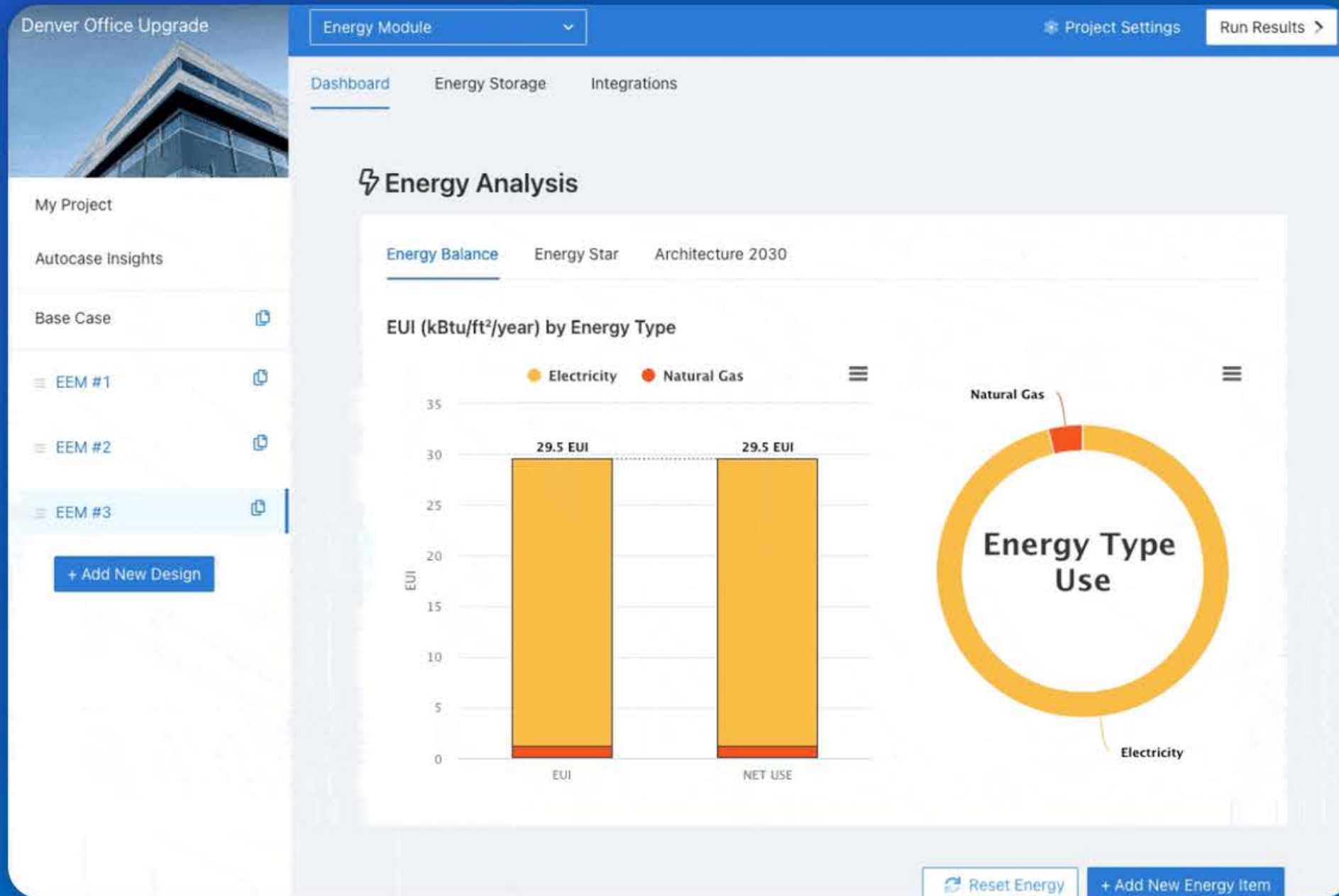
Carbonsight®  
BETA



Building EJ Tool

Autocase  
Advisory Services





AUTOCASE® SOFTWARE

# The Leading Business Case Software For Green Buildings

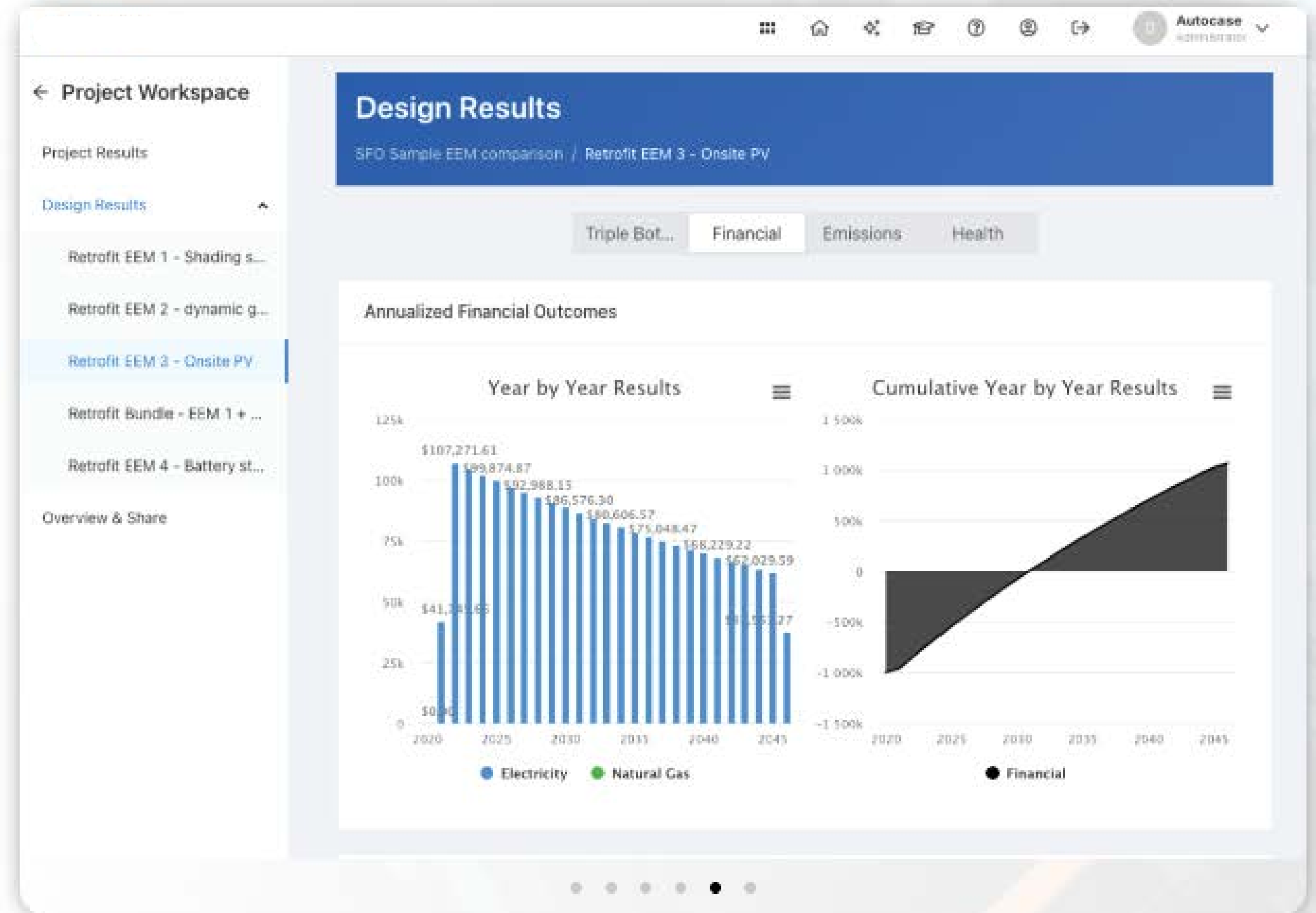
When constructing a building, **justifying the economics can be a difficult task** when it comes to environmentally and socially conscious design. Autocase aligns the multi-trillion dollar global buildings and construction industry with the growing Environmental, Social, and Governance (ESG) paradigm.

-  **Co-Benefits Quantified And Monetized**
-  **Whole-Life Carbon Footprint**
-  **Lifecycle Financial Impacts**

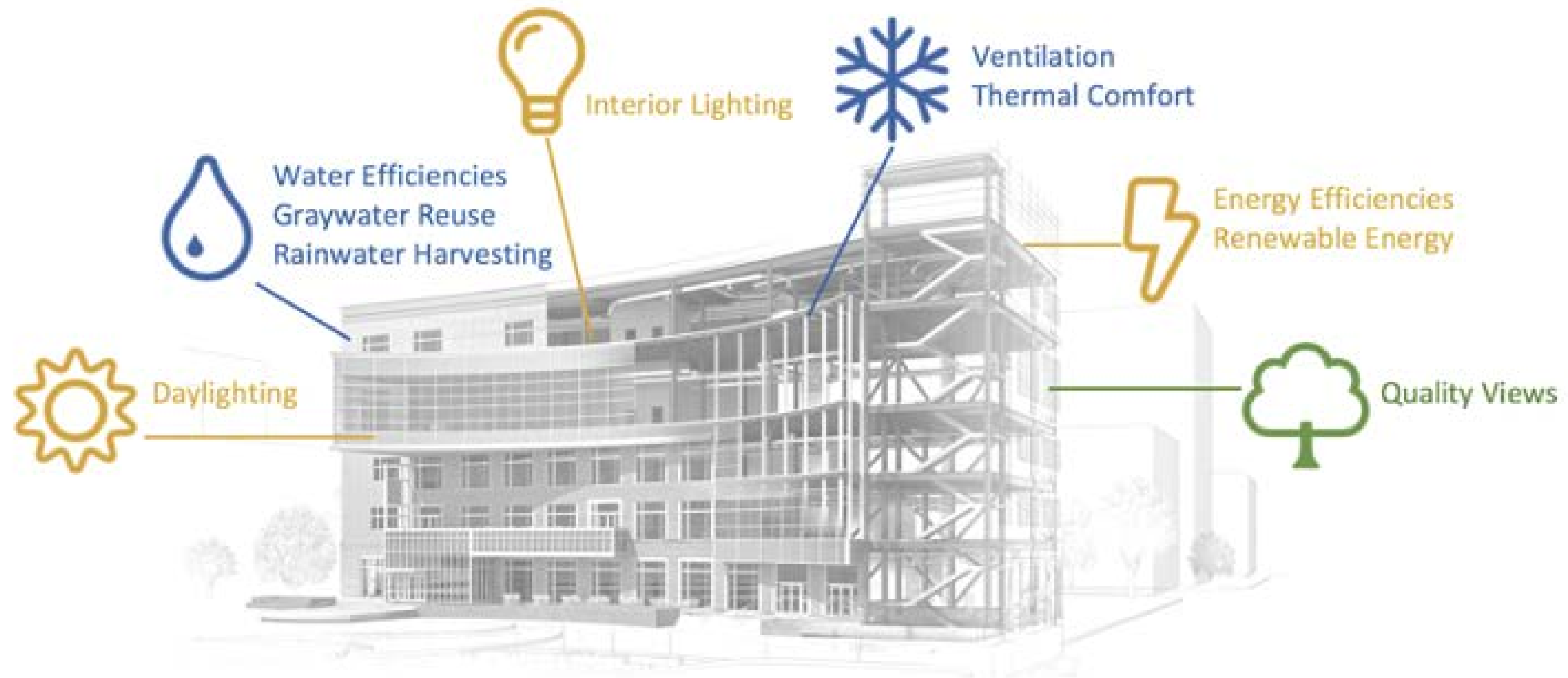
# Automate The Business Case for Sustainable Design with Autocase®

Autocase cloud-based software (SaaS) **automates cost benefit analysis** to translate sustainable and eco-friendly building design impacts into **triple-bottom-line metrics**.

- ✓ Life-Cycle Costs
- ✓ Location Specific Data
- ✓ Predictive Analytics For Carbon
- ✓ Stakeholder Benefits



# Green Building Design Elements



# Impacts from Green Buildings

**Financial impacts** from green buildings are just the **tip of the iceberg** when analyzing the costs and benefits from building design.

**Below the surface**, buildings also have broad implications to **society and the environment**.

Design elements can generate co-benefits to both occupant and community stakeholders by incorporating resilience strategies into the project design.



# Triple Bottom Line (TBL) Analysis

## Design Strategies



## Financial

## Social & Environmental



Energy & Atmosphere



Water Efficiency



Materials and Resources



Indoor Environmental Quality



Sustainable Sites



Location & Transportation



Life Cycle Costs

- Life Cycle Costs
- Utility Cost Savings from Energy & Water
- Renewable Energy Revenue
- Carbon Tax Impacts
- Return on Investment (ROI)
- Discounted Payback Period

- Operational Carbon from Energy & Water
- Carbon Sequestered, Avoided (Transportation & Clean Energy) & Offset
- Urban Heat Island Health Impacts
- Recreation Benefits
- Air Pollution Reduction
- Reduced Water Scarcity
- Occupant Health Impacts
- Absenteeism & Productivity
- Electric Vehicle (EV) Financial Savings
- Road Congestion, Maintenance, Vehicle Operation & Accident Risk

# Integrations & Partners



## We integrate with other tools for data like:

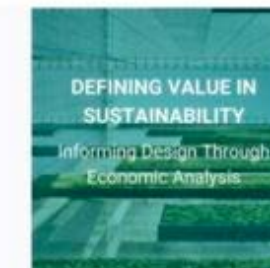
- Embodied carbon impacts with our Tally & One Click LCA integrations
- Energy storage utility cost and carbon savings with WattTime's hourly emissions profiles
- Life cycle costs including early stage estimates with RSMeans
- Energy Star & Architecture 2030 scores
- Estimated incentives using our new Incentifind partnerships
- EPA's COBRA tool for health impacts from air pollution

We are official partners with USGBC, which enables you to get up to two LEED innovation pilot credits and free CE credits!



**How to integrate environmental justice on your projects**

71 minutes • Basic  
1 CE hours



**Defining Value in Sustainability: Informing Design Through...**

67 minutes • Basic  
1 CE hours



**You Have Your Data, Now Do More With It**

Basic  
1 CE hours

# Measure The Impact of Green Design & Earn 2 LEED Credits

## Pilot Credit 1:

Informing Design Using  
Triple Bottom Line Analysis

[INpc113](#) | [Possible 1 Points](#)

One point possible by conducting a TBL analysis to **identify** the value provided from the financial, social and environmental **impacts to owners, occupants and the community across at least six LEED credits.**

## Pilot Credit 2:

Informing Design by Major  
Credit Category Using  
Triple Bottom Line Analysis

[INpc122](#) | [Possible 1 Points](#)

A **secondary or alternative point possible** by running TBL against two LEED credits in two LEED categories.



# Automated Business Case & Reporting



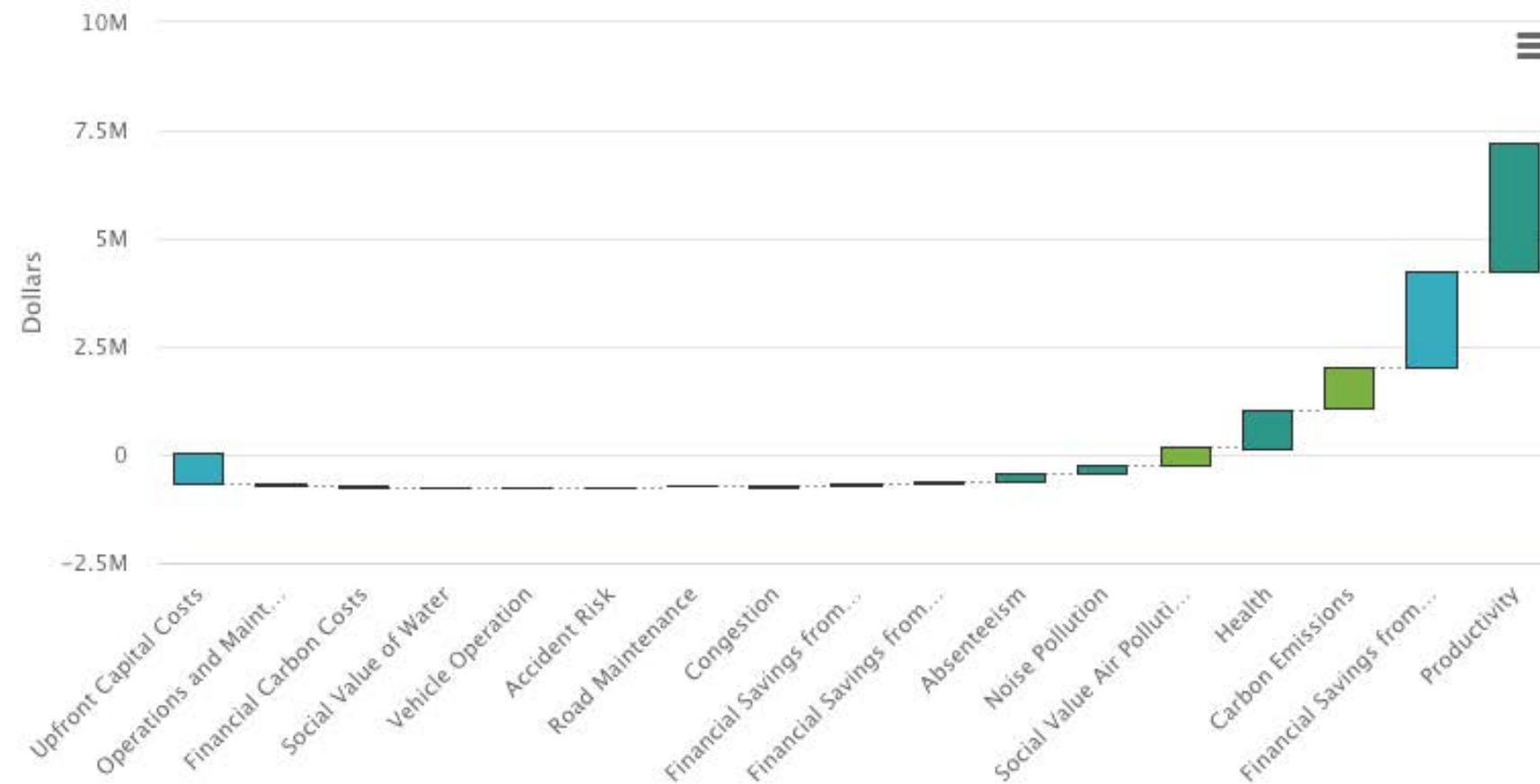
**27**

Total LEED Points for this Analysis

**\$265,754**

Total Value per Point

## Overview



## Credits Included

- Optimize Energy Performance
- Renewable Energy Production
- Green Power and Carbon Offsets
- Indoor Water Use Reduction
- Outdoor Water Use Reduction

# Design team uses Autocase to pursue project and inform the client of PHIUS 2018 + Timber design benefits

## Overview

Client: Architecture Firm

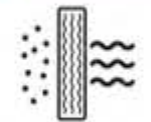
Design Phase: Concept Design

Size: 240,000 sqft

Building type: Mixed-use Office

Location: North-East US

## Strategies Assessed



HVAC, MERV & temp



Natural gas



Embodied CO<sub>2</sub>



Electricity use






On-site and Off-site Renewables

## Project Description

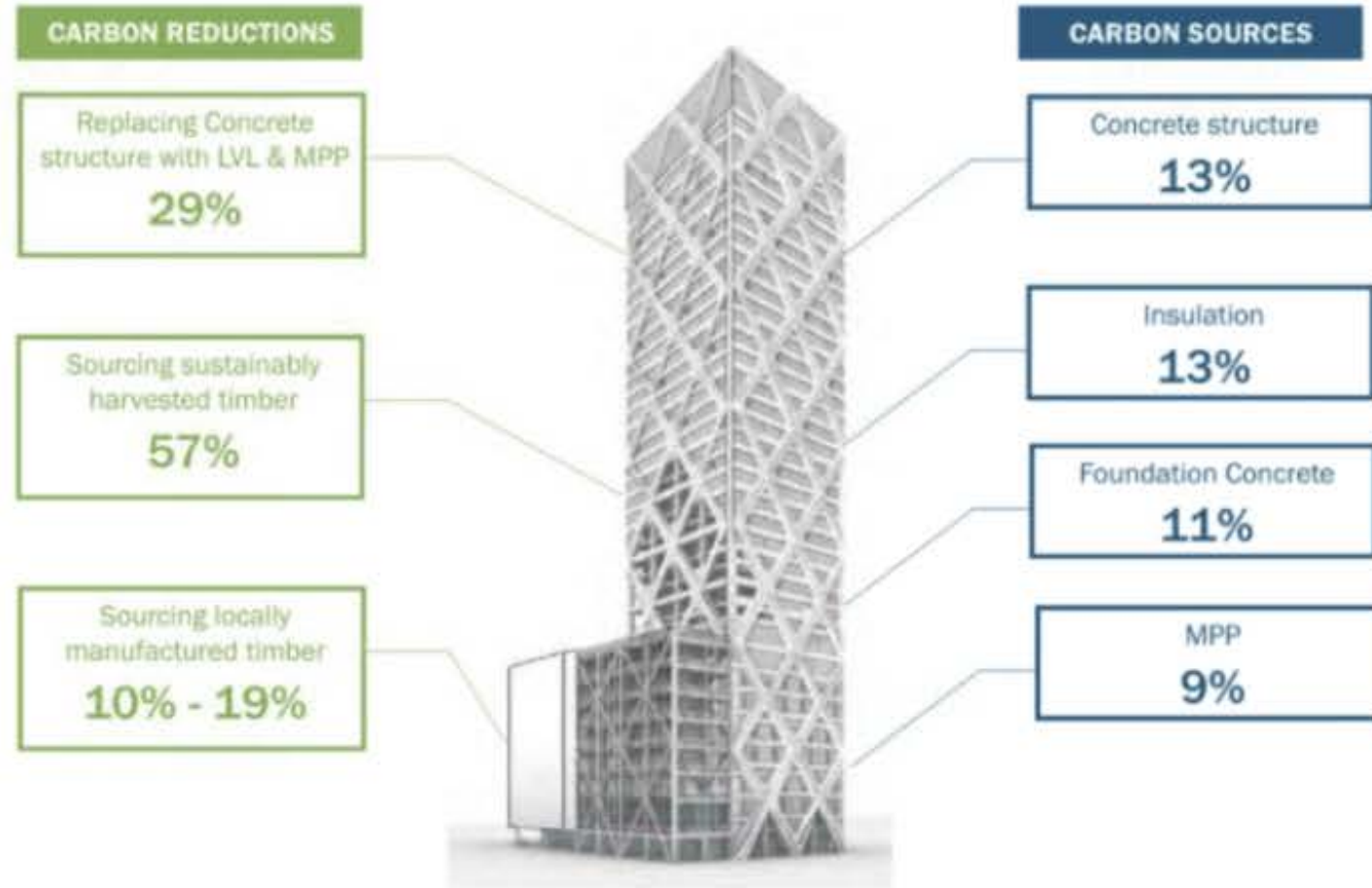
The design team wanted to use data and metrics to support and differentiate their project pursuit. They were considering varying three material frames of a building and showing the impacts of designing to Passive House Institute US (PHIUS) +2018 standards.

They were weighing the impacts of EUI, on-site and off-site renewables, embodied carbon, and indoor environmental quality aspects like MERV filters, air flow rates and thermal comfort controls.

	Strategy/Inputs	Baseline Design	PHIUS + 2018 Scenario
 Energy	Annual Electricity Usage (EUI)	39.83	30
	Annual Natural Gas Usage (EUI)	32.98	15
	On-site PV Potential (EUI)	0	8.53
	Off-site Renewables (EUI)	0	36.47
 Materials	Base Material	Concrete	Wood
	Embodied Carbon (Tonnes)	8,778	3,473
	Air Flow Rate (cfm/person)	10	18
 Indoor Environmental Quality	MERV Filter Rating	6	12
	Thermal Comfort Controls	0%	75%
	Temperature Band	70-75	68-77

# CARBON ACCOUNTING

## TRIPLE BOTTOM LINE ANALYSIS

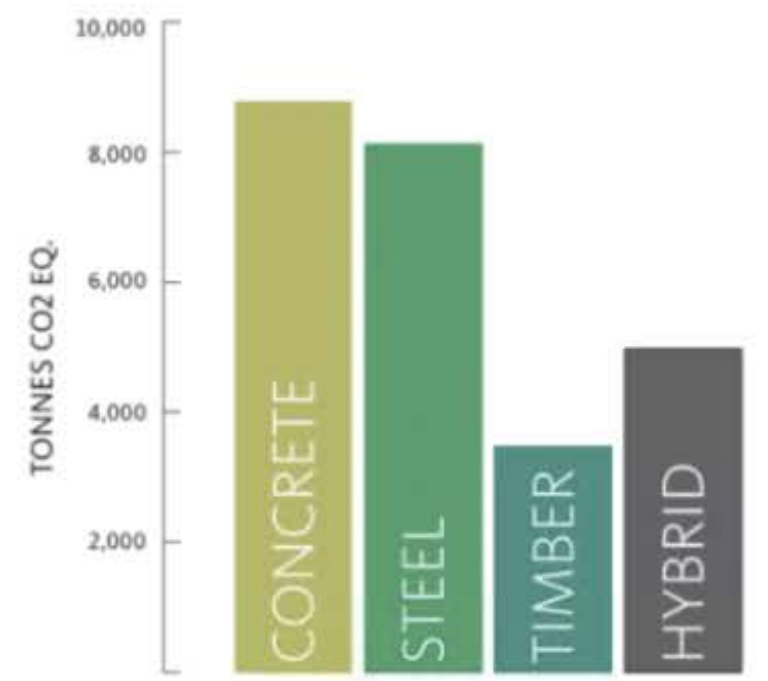
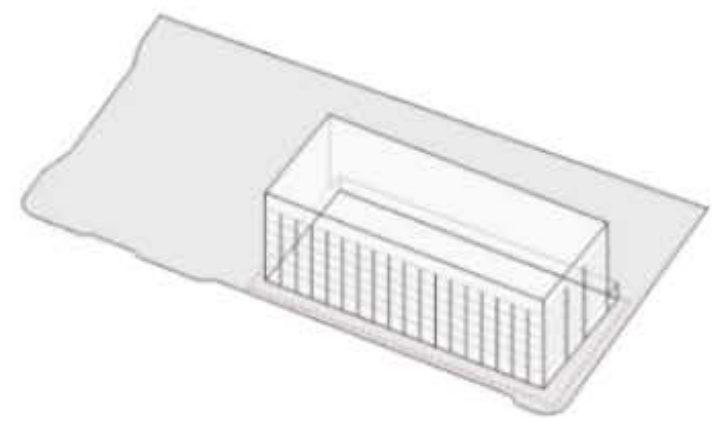


**PMX TIMBER GWP**  
**1,7117,526 kgCO2E / 380 kgCO2e/m2**

**PMX TIMBER GWP W/ SEQ**  
**3,335,144 kgCO2E / 74 kgCO2e/m2**



CATEGORY	IMPACT TYPE	PHIUS+ 2018 SCENARIO
FINANCIAL	SAVINGS FROM ELECTRICITY	\$3,771,000
FINANCIAL	SAVINGS FROM NATURAL GAS	\$1,004,000
SOCIAL	OCCUPANT PRODUCTIVITY	\$14,340,000
SOCIAL	OCCUPANT HEALTH	\$2,499,000
SOCIAL	OCCUPANT ABSENTEEISM	\$1,424,000
ENVIRONMENTAL	CARBON EMISSIONS	\$1,740,000
ENVIRONMENTAL	AIR POLLUTION	\$652,400
<b>TRIPLE BOTTOM LINE</b>		<b>\$25,430,400</b>



## How Autocase was used

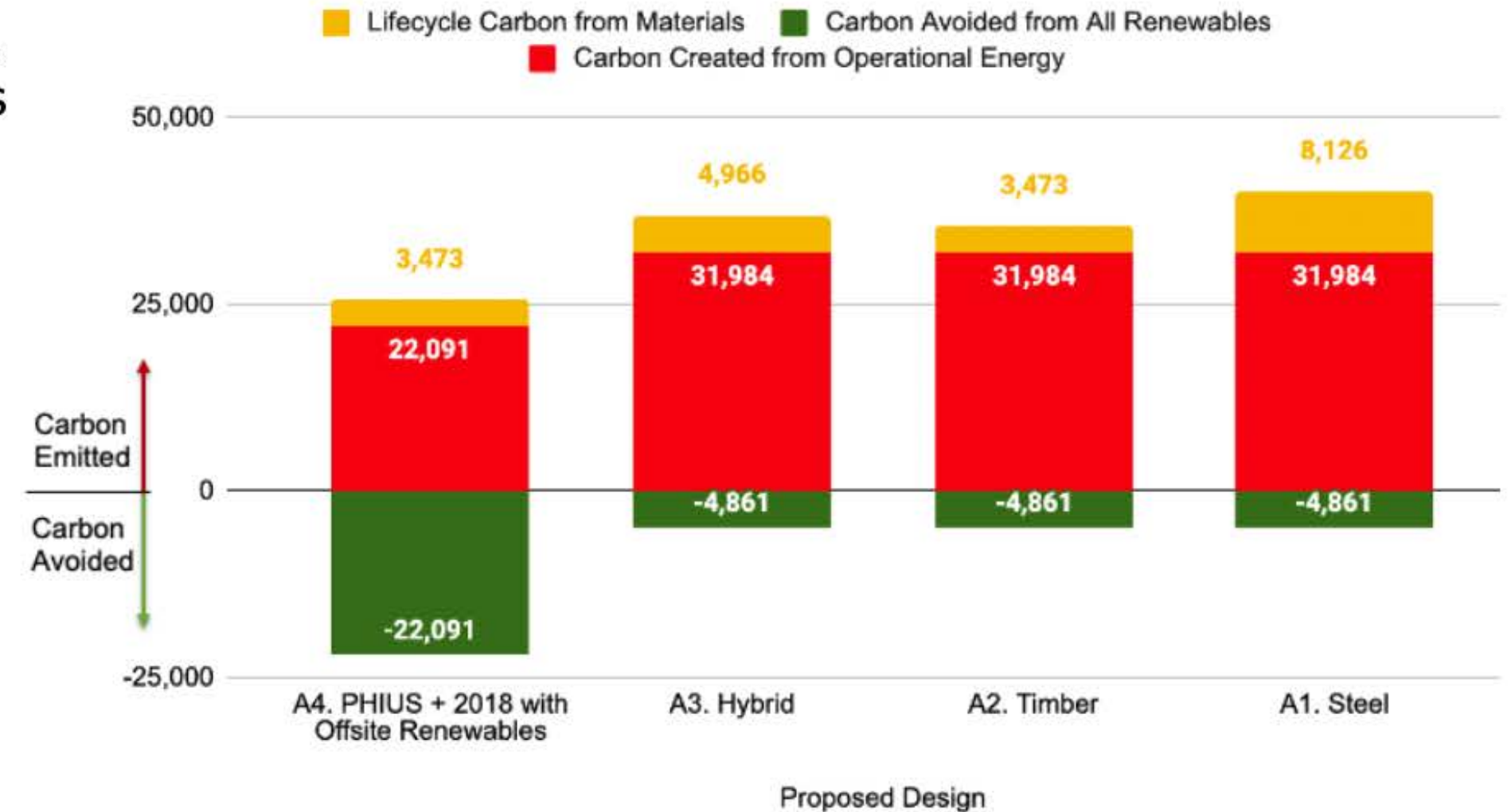
The team used conceptual design assumptions, Autocase defaults and Passive House standards to enter data into the following Autocase modules:

- Energy & Renewable Energy
- Materials
- HVAC and Thermal Comfort

## Outcome

The design team was able to bolster their project pursuit by adding the triple bottom line impact of their design using conceptual data. They were also able to quantify CO<sub>2</sub> emitted and avoided from energy, renewables and materials using Autocase's defaults and location-specific carbon calculator.

## Carbon Story



# Net Zero Strategies for Terminals

## Overview

**Client:** LAWA

**Design Phase:** SD

**Size:** >250,000 sq ft

**Building type:** Terminal

**Location:** California

## Strategies Assessed



Upfront costs



Natural gas



Water use



Electricity use



Embodied CO<sub>2</sub>



Renewables

## Project Description

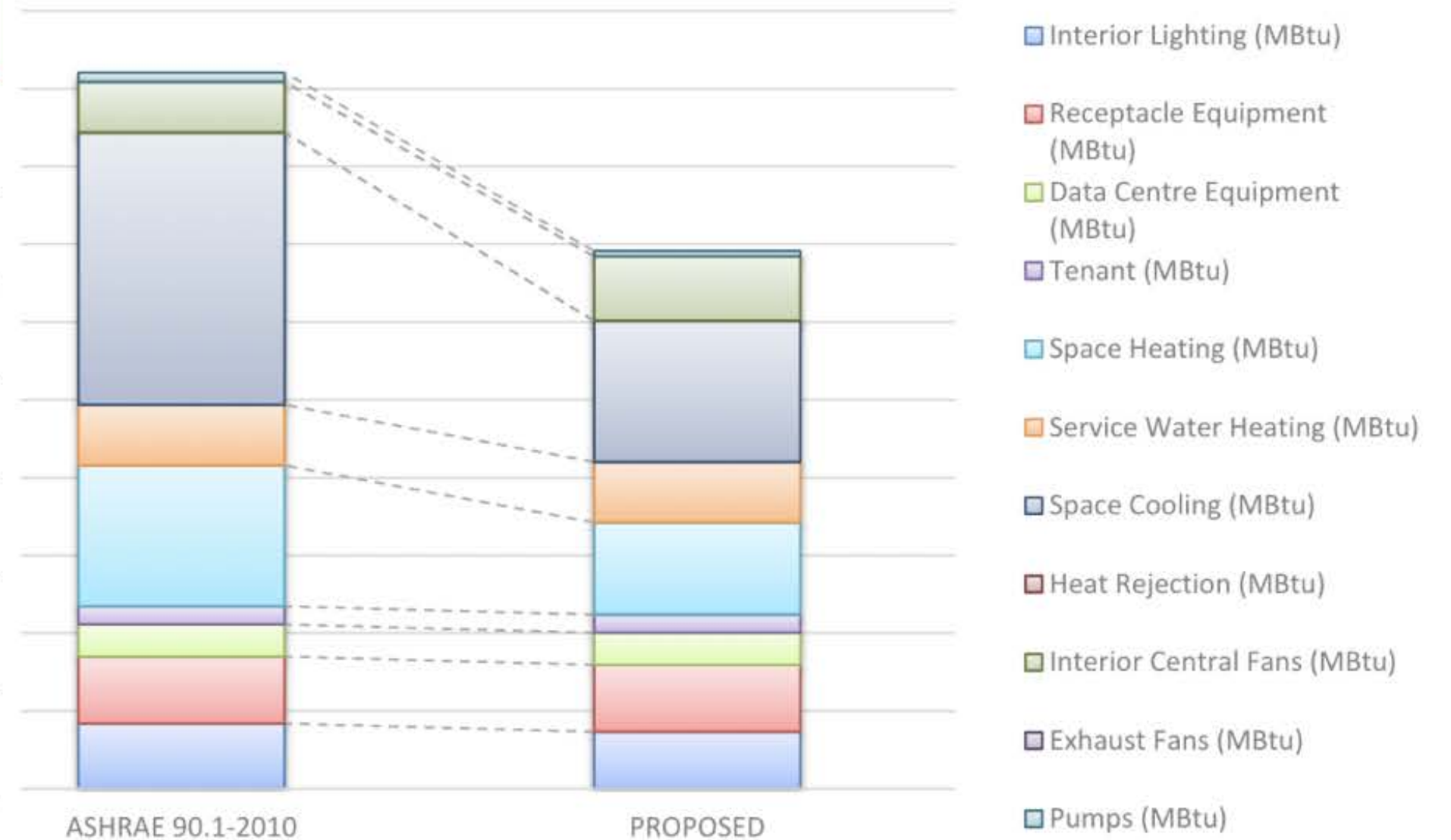
A large new terminal had competing energy model alternatives, material choices, water efficiencies, and PV alternatives.

The design team wanted to quickly compare the models side by side for the financial performance and implication to lifetime carbon and improved health from eliminating natural gas.



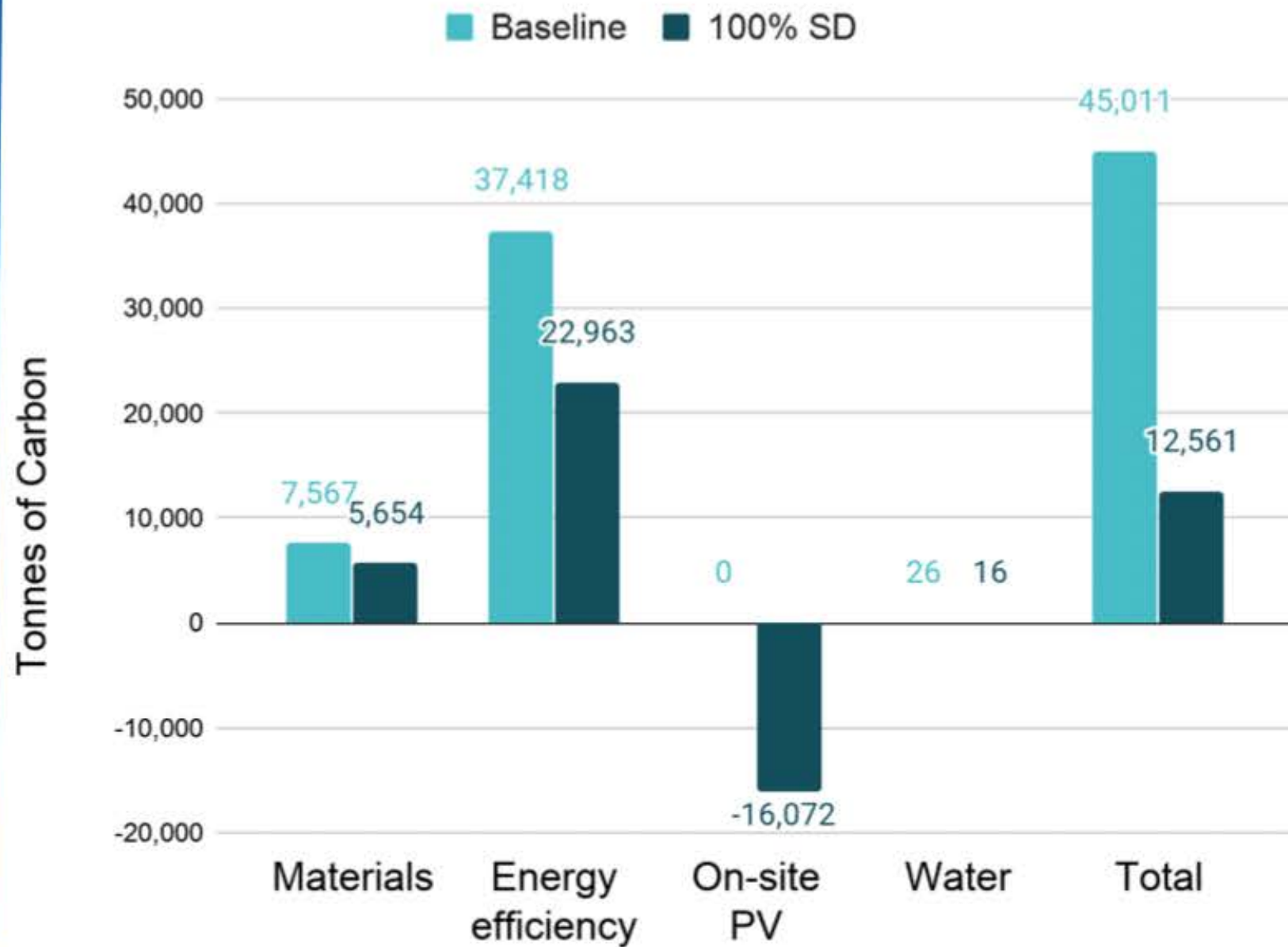
# Pathway to Net Zero

Energy Efficiency Measure	EUI (kBtu/sf) [Site]
ASHRAE 90.1-2010 Baseline	117
Proposed Basis of Design	100
EEM1. Curved exterior shading structure	95
EEM2. Install Vitro "Solarban 90" glazing	98
EEM3. Reduce 24-hour operation to 5am-12am	92
EEM4. Implement HVAC Temp setback Htg 70 → 60, Clg 72 → 80	89
EEM5. Relax HVAC setpoint Htg: 68, Clg: 74	93
EEM6. Combo of "4" and "5": Setback & relaxed setpoints	84
EEM7. Reduce E/W WWR to 40%	97



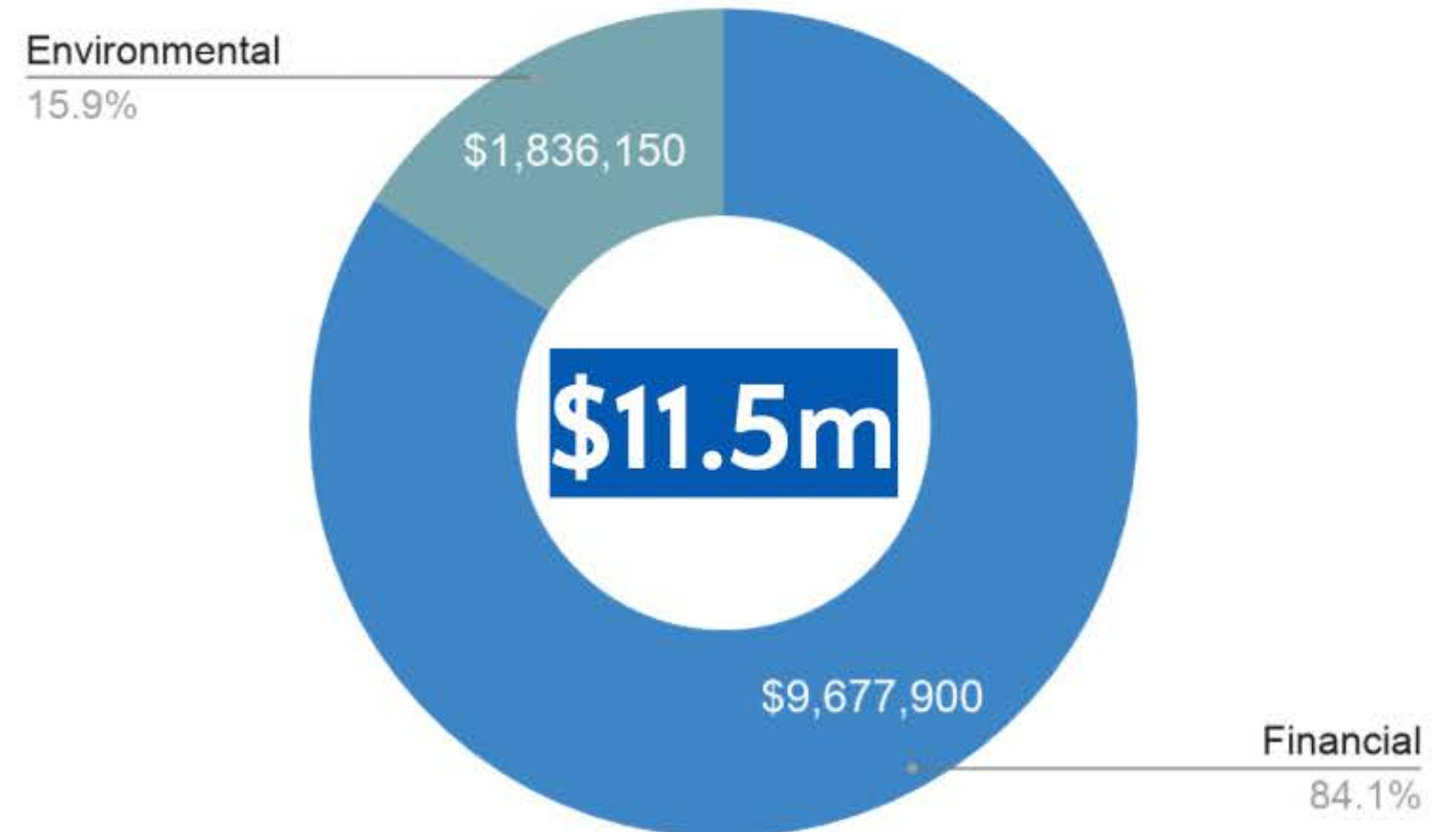
## How Autocase was Used

The team was able to enter in energy use, water use goals, embodied carbon data from OneClick LCA, and PV capacity. Autocase's location-specific carbon calculator did the rest!



## Outcome

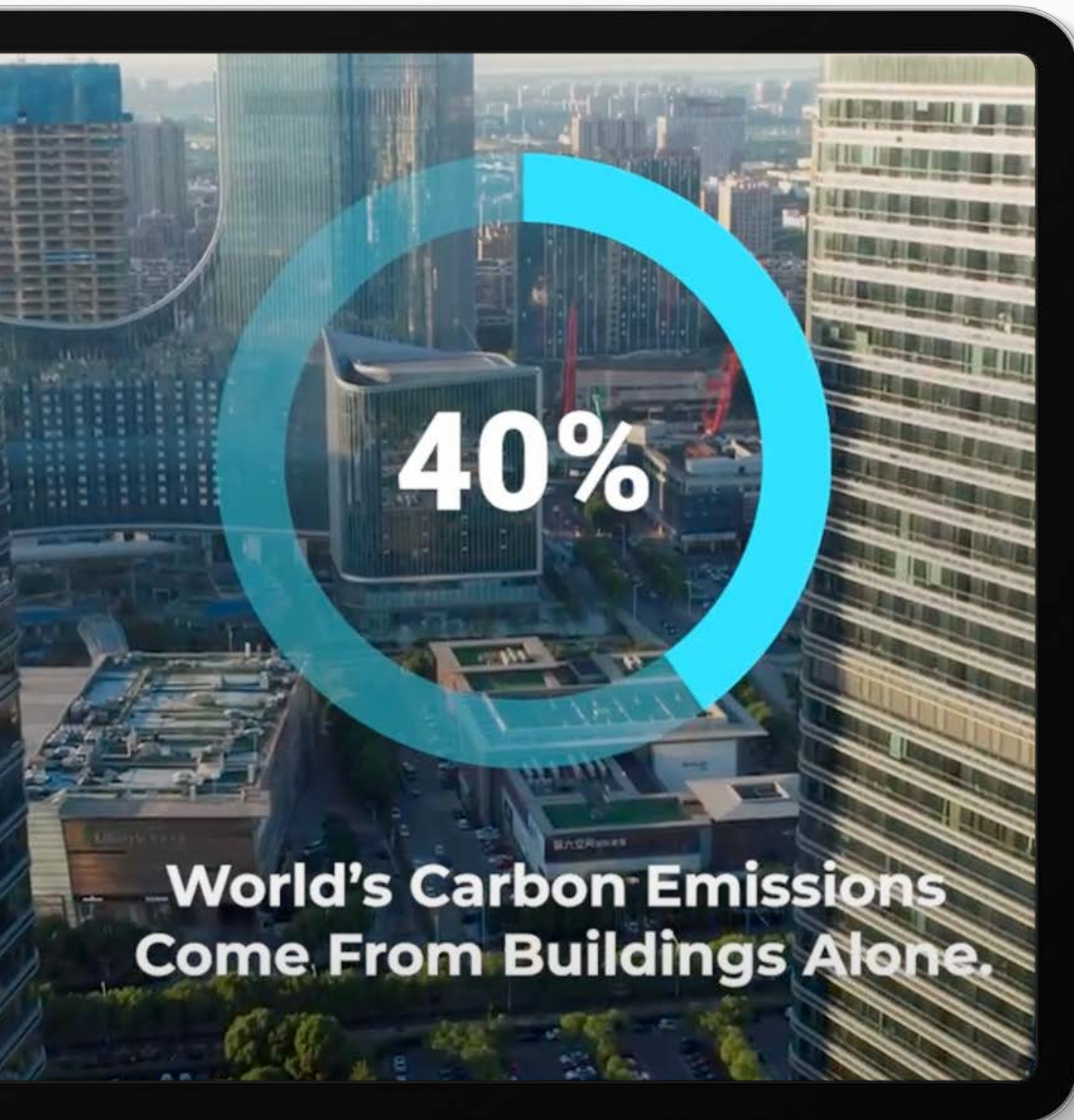
The team showed the client the results in terms of utility savings, embodied & operational carbon, and the health improvements from eliminating natural gas.





Carbonsight.®

Brought to you by  
Autocase



Firms and local governments have set organization-wide carbon reduction targets and are tracking/reporting emissions.

**Carbonsight allows teams to shift from reporting on emissions to planning how to reach those targets, while maximizing the effectiveness of capital budgets.**



# Carbonsight

## Workflow Steps



### 1. Baseline

Add your existing property and energy data using our easy upload options. Let Carbonsight fill in any data gaps with robust EUI baselines.



### 2. Target

Benchmark existing GHG emissions, set reduction targets, and quickly identify top emitters and low-hanging fruit to reduce CO2.



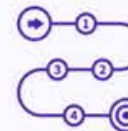
### 3. Apply

Apply relevant building decarbonization measures across your portfolio to estimate the carbon and cost impact towards your target.



### 4. Evaluate

Evaluate and compare decarbonization measures across your properties to assess which strategies are most cost-effective.



### 5. Roadmap

Build and visualize your decarbonization roadmap. Assess how 'what-if?' scenarios affect the economics of the plan.



### 6. Adapt

Share the plan with stakeholders and keep track of implementation progress to see how the plan should adapt.

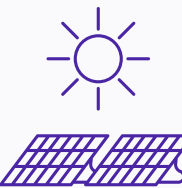


# Carbonsight

## Features



### Energy Efficiency and Conservation Measures



### Renewables & Fuel Switching



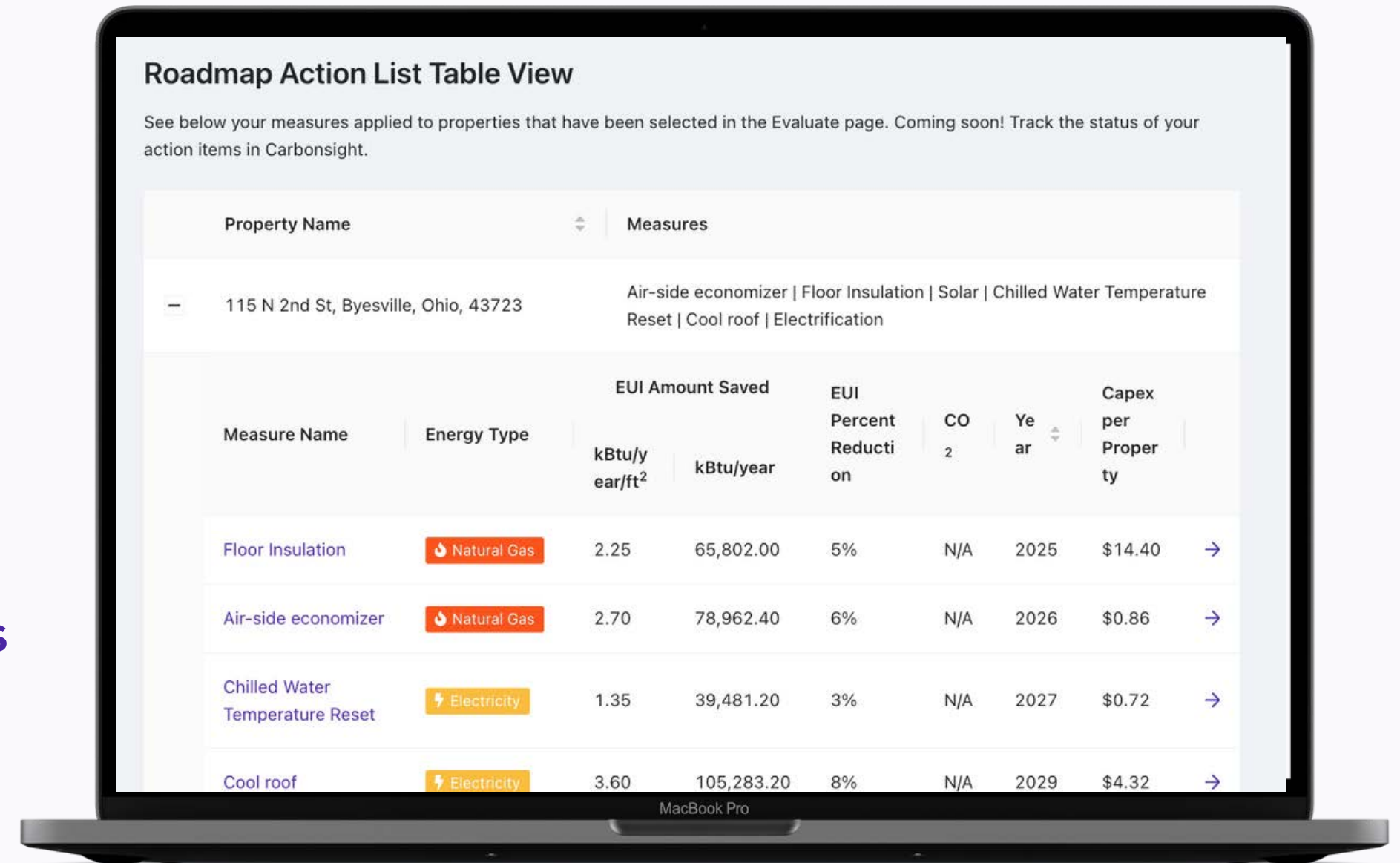
### Portfolio wide Economic Risk Analysis for Grid Emissions and Utility Rate Savings



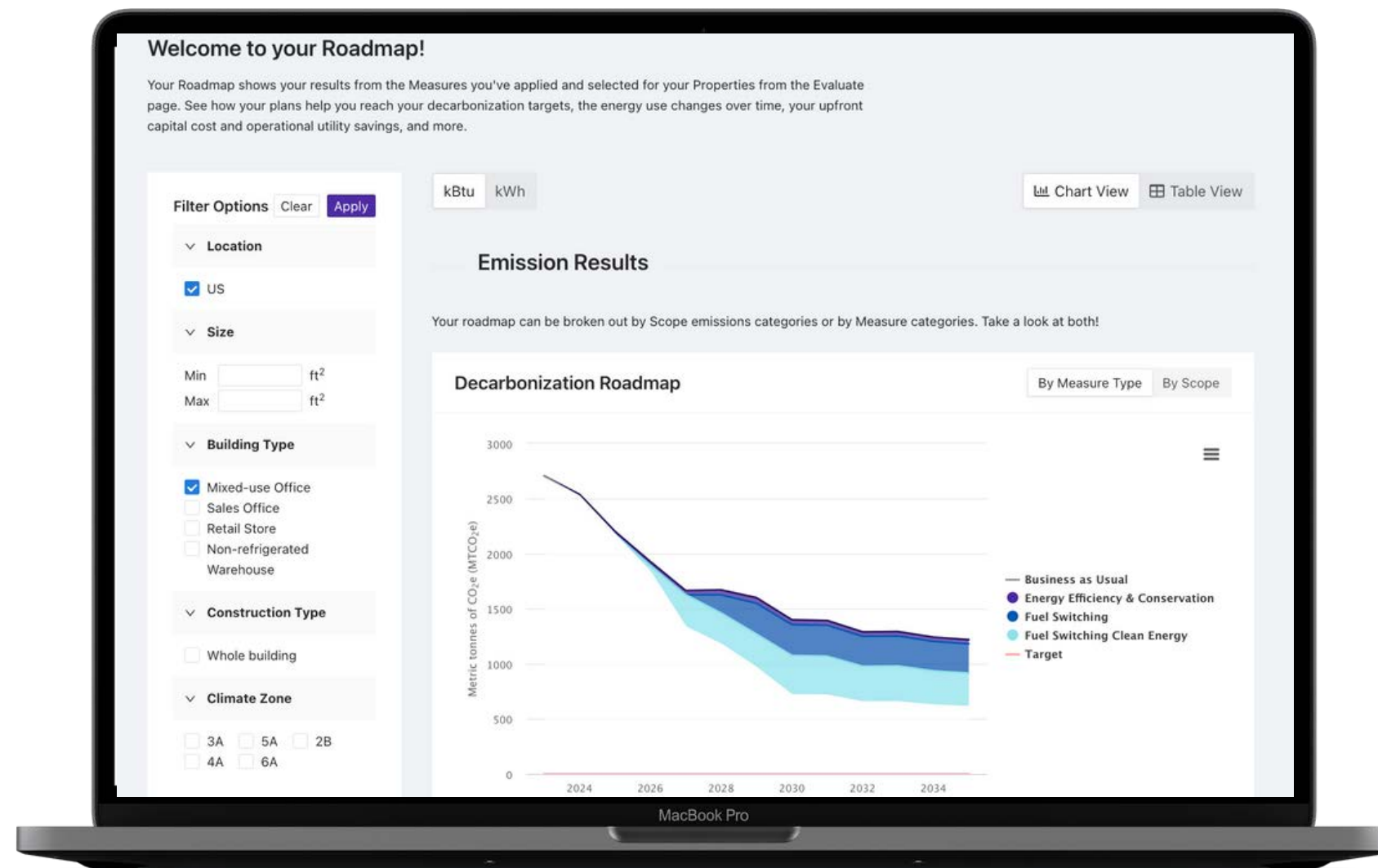
### Capital Costs and Operational Cost Savings



### Standardized Portfolio Wide Roadmaps to Create an Actionable Decarbonization Strategy for Each Property



# ENTERPRISE-SCALE BUILDING PORTFOLIO DECARBONIZATION PLANNING TOOL



## Carbonsight Essentials

Platform for delivery of portfolio plans by the use of consultants compatible with any energy modeling solution

## Carbonsight Pro *beta*

**Beta accessible now**

Building-specific typology-scale energy modeling feature built-in

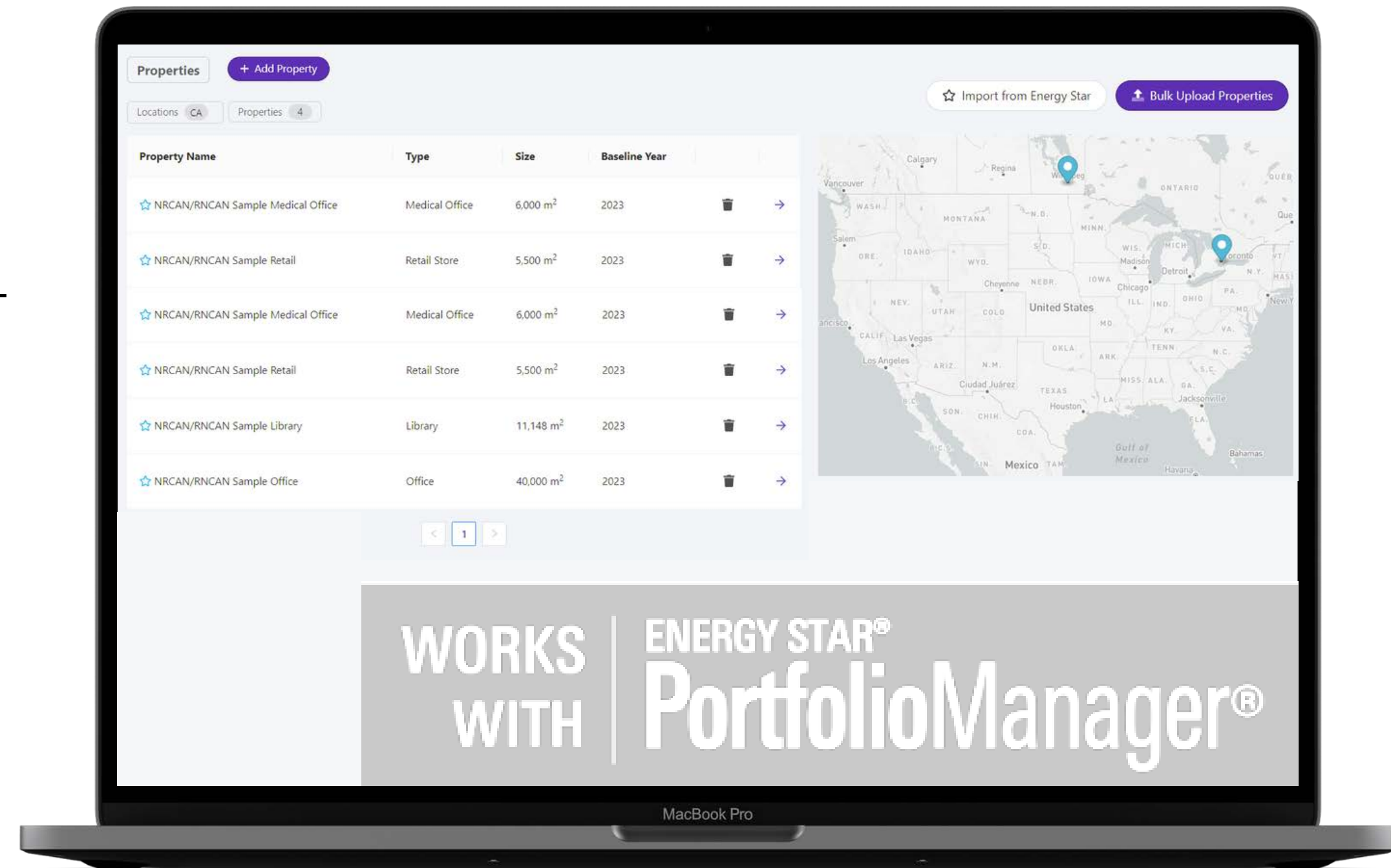
## Carbonsight Pro *with AI*

**2024 release**

AI to “replace” typology scale energy modelling

# Carbonsight Essentials

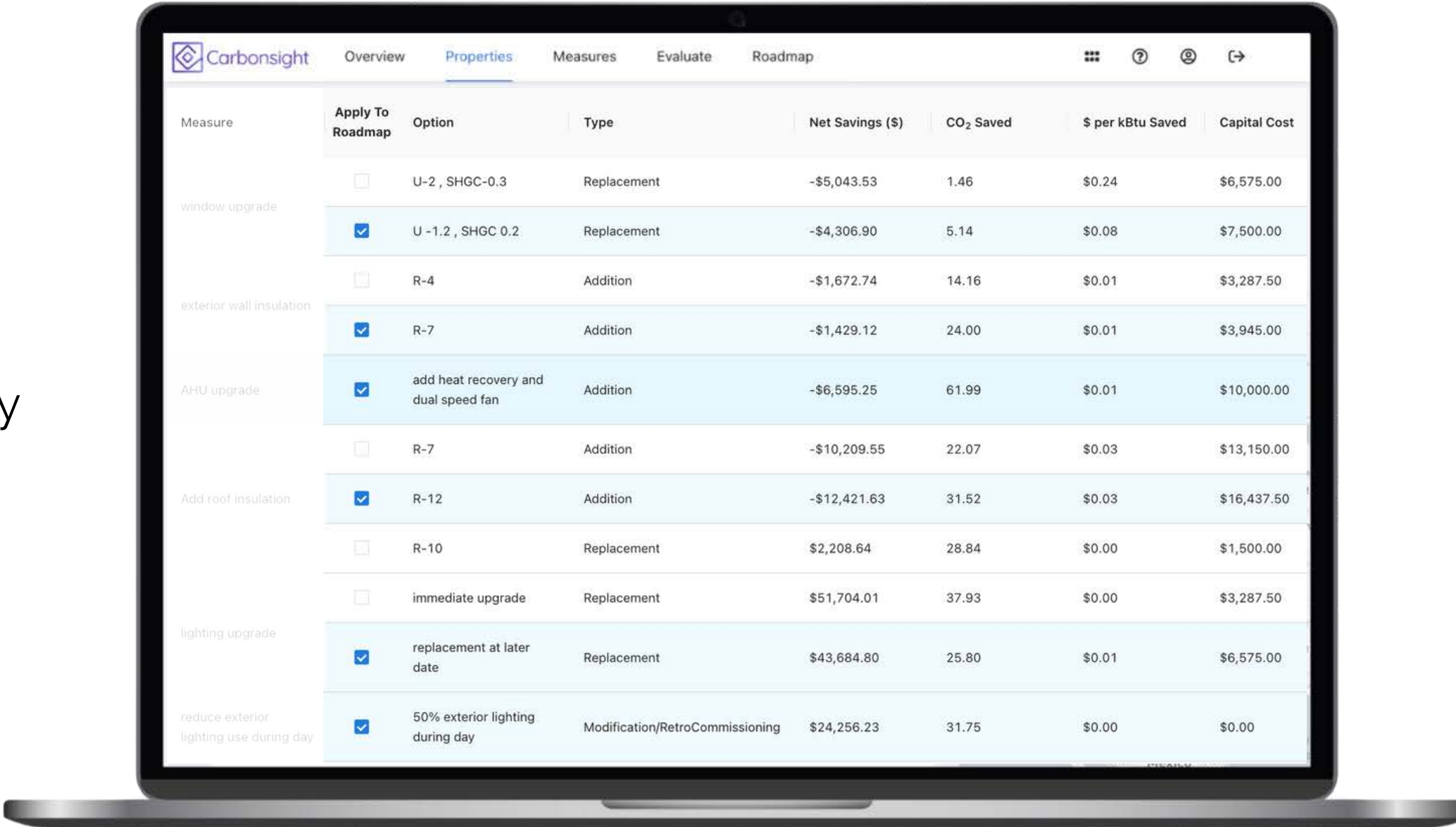
- **Decarbonization Roadmapping:** Create cloud-based, shareable and actionable decarbonization roadmaps for building portfolios
- **Building-Focused:** Standardizes property-specific measure data for energy efficiency, fuel switching, renewables, RECs, PPAs, offsets, investing and divesting
- **Macroeconomic Risk Analysis:** Layering on emissions and utility forecasts



# Carbonsight Pro beta

## Carbonsight Pro is portfolio-scaled, building-specific energy simulations

- **Cloud-based, portfolio wide energy simulations** instantly, at a fraction of the cost, in a single dashboard.
- **Allows for iterative planning** and keeps the dynamic synergies between measures as they are applied over time
- **Effortless collaboration** on a secure, cloud-based platform, with seamless data storage, and smooth integrations into your existing workflows



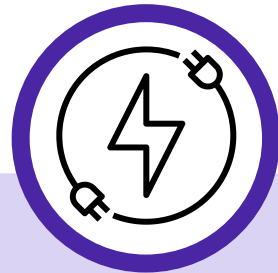
Measure	Apply To Roadmap	Option	Type	Net Savings (\$)	CO <sub>2</sub> Saved	\$ per kBtu Saved	Capital Cost
window upgrade	<input type="checkbox"/>	U-2 , SHGC-0.3	Replacement	-\$5,043.53	1.46	\$0.24	\$6,575.00
	<input checked="" type="checkbox"/>	U -1.2 , SHGC 0.2	Replacement	-\$4,306.90	5.14	\$0.08	\$7,500.00
exterior wall insulation	<input type="checkbox"/>	R-4	Addition	-\$1,672.74	14.16	\$0.01	\$3,287.50
	<input checked="" type="checkbox"/>	R-7	Addition	-\$1,429.12	24.00	\$0.01	\$3,945.00
AHU upgrade	<input checked="" type="checkbox"/>	add heat recovery and dual speed fan	Addition	-\$6,595.25	61.99	\$0.01	\$10,000.00
Add roof insulation	<input type="checkbox"/>	R-7	Addition	-\$10,209.55	22.07	\$0.03	\$13,150.00
	<input checked="" type="checkbox"/>	R-12	Addition	-\$12,421.63	31.52	\$0.03	\$16,437.50
	<input type="checkbox"/>	R-10	Replacement	\$2,208.64	28.84	\$0.00	\$1,500.00
lighting upgrade	<input type="checkbox"/>	immediate upgrade	Replacement	\$51,704.01	37.93	\$0.00	\$3,287.50
	<input checked="" type="checkbox"/>	replacement at later date	Replacement	\$43,684.80	25.80	\$0.01	\$6,575.00
reduce exterior lighting use during day	<input checked="" type="checkbox"/>	50% exterior lighting during day	Modification/RetroCommissioning	\$24,256.23	31.75	\$0.00	\$0.00

## Interacting with the Design Space



### Mechanical

- Number of elevators
- Boiler efficiency
- Chiller COP
- Temperature Setpoint
- Supply Air Temperature
- Outside Air Rate per person
- Fan Efficiency
- Fan Pressure rise
- Fan Motor efficiency



### Electrical

- Lighting power density
- Core & Perimeter LPD
- Top floor LPD
- Basement equipment power density
- Core & Perimeter equipment power density



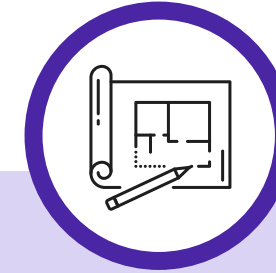
### Envelope

- Window wall ratios
- Elevation specific wall R-values
- Slab-on-grade R-Value
- Roof R-Value
- Air infiltration/leakage rate (ventilation on/off)



### Structure

- Number of repeated floors
- Building orientation
- Width/Depth of building
- Floor height
- Perimeter zone depth



### Interiors

- Maximum occupant density
- Internal mass
- Basement maximum occupant density



### Water

- Water Heater efficiency

## Carbonsight Pro *with AI*

Generative AI principles used to Create Dataset

Discriminative AI used to to build Design Space

- **Building Typology Design Space:** A multi-dimensional building typology design space is created using AI.
- **Accessing the Design Space:** Interact with the design space created by AI by providing building performance values.
- **Answers provided by the Design Space:** Predicted simulated energy use by fuel type.





## Case Study - San Antonio

San Antonio leveraged our early stage energy modeling tool to predict the impacts of various proposed energy efficiency measures to improve building performance standards.

The project team assessed the incremental impacts of the following sustainable design enhancements to a library facility:

- **LED Lighting Upgrades**
- **Envelope Improvement**
- **Plug Load Management**
- **Solar PV system**

These insights were gathered for a fraction of the cost of commissioning a full energy model.

### PREDICTED CARBON & COST SAVINGS

**60%**  
Energy Savings

**40%**  
carbon savings

**\$15/sf**  
cost of upgrades

**\$9,000/year** in  
utility savings

**\$1 Million NPV**  
over 50 years



Reference Model Building Code:  
IECC 2018  
Baseline EUI: 33 kbtu/sf



Envelope: **Glazing & insulation**  
**\$2/sf = 2%** EUI savings



Lighting: **Florescent to LED**  
**\$0.12/sf = 14%** EUI savings



Plug loads: **Energy star certified**  
**\$4/sf = 17%** EUI savings



Renewables: **On-site solar PVs**  
**\$9/sf = 27%** grid EUI savings

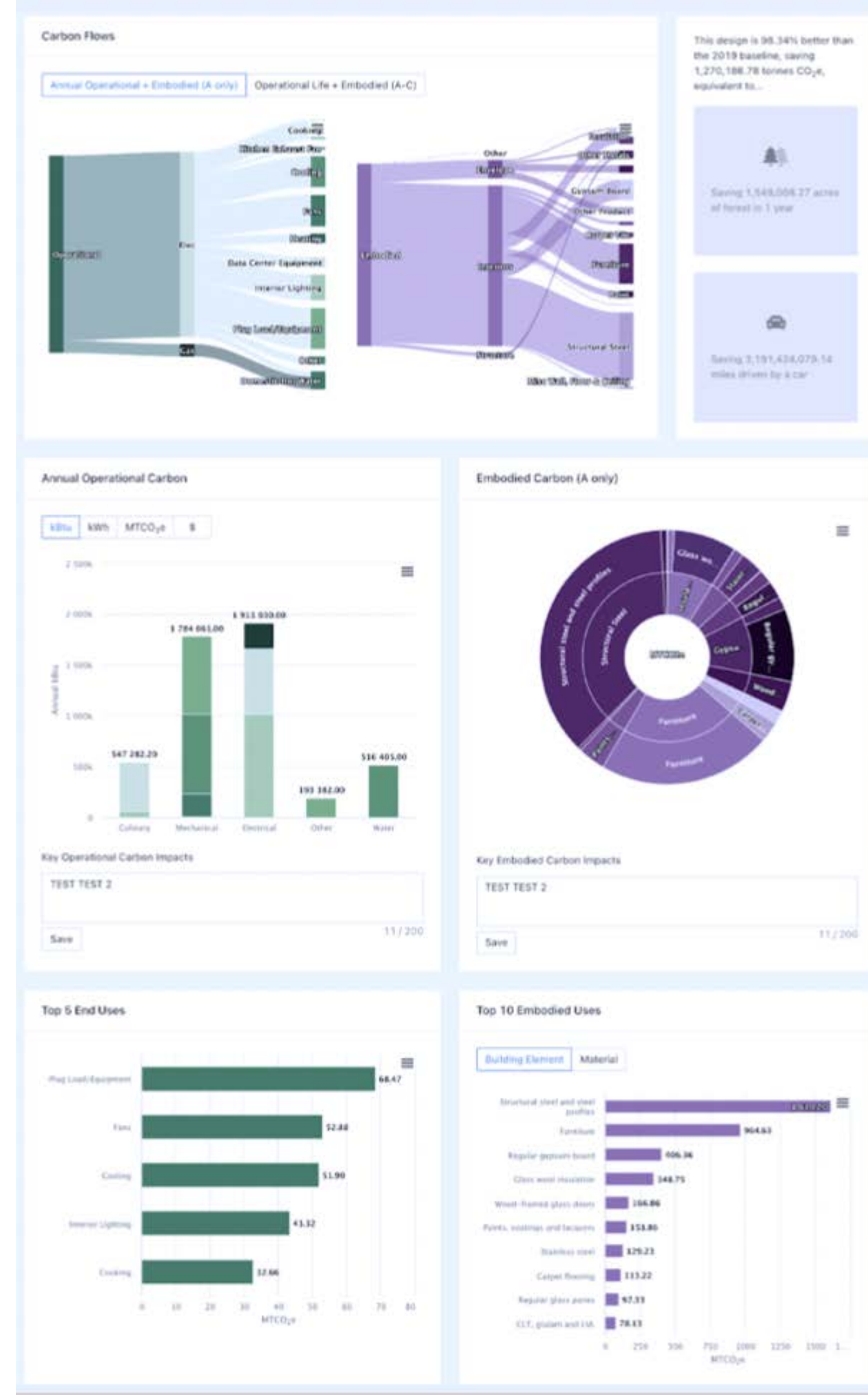
NUMBERS ARE APPROXIMATE ESTIMATES



# Case Study - Global Tech Giant

We have customized and implemented Carbonsight for one of the large technology companies with global presence (under NDA) to measure scope 1, 2 and 3 emissions for their future global building projects to ensure each design will help them achieve their carbon reduction goals across dozens of facilities.

They've been using the application with their sustainability consultants, actively entering their retrofit design data monthly. The client was able to market the positive changes using outputs from Carbonsight at both the individual building level and across the entire portfolio.



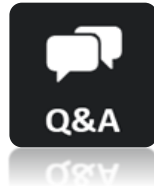
# Période de questions

# SÉRIE DE WEBINAIRES | IMMOBILIER ET CHANGEMENTS CLIMATIQUES

## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

Pour nous envoyer vos questions pendant la conférence

Ouvrez la fenêtre « Q&R » en cliquant sur le bouton au bas de l'écran.



Tapez votre question dans la fenêtre et appuyez sur la touche « Entrée ».

A screenshot of a Q&A interface. At the top, it says 'Q&A'. Below that, it says 'Welcome' and 'Feel free to ask the host and panelists questions'. At the bottom, there is a text input field containing 'Hello! I am a test question. How are you?'. Below the input field, there is a checkbox labeled 'Send anonymously', a 'Cancel' button, and a 'Send' button. A red arrow points from the 'Entrée' text in the previous block to the 'Send' button.

Pour consulter les présentations et les enregistrements des webinaires

Voir le site de la chaire :

[www.ivanhoecambridge.uqam.ca](http://www.ivanhoecambridge.uqam.ca)

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# Mot de la fin

# SÉRIE DE WEBINAIRES | IMMOBILIER ET CHANGEMENTS CLIMATIQUES

## « Mesurer la performance économique de la décarbonation des immeubles : présentation d'Autocase et Carbonsight »

L'enregistrement vidéo du webinaire sera disponible sous peu sur la page Web de la Chaire :  
[www.ivanhoecambridge.uqam.ca](http://www.ivanhoecambridge.uqam.ca)

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**Merci pour votre attention!**